

GUILDFORD COUNTY SCHOOL CUTS CARBON EMISSIONS AND FUEL COSTS WITH BOILER EFFICIENCY SERVICE

Guildford County School is announcing the implementation of a new boiler efficiency service that has already cut its consumption of gas and reduced the carbon footprint of the School. The new service involves the installation of electronic optimising equipment and after a trial period of 28 days, the service was shown to have cut gas use on the main School's boiler by a minimum of 17%.

The new service is being provided through The National Energy Saving Service (NESS). Boiler burner management technology from Dynamic Energy Products Ltd. was installed under a NESS Share™ programme, where the service is paid for out of a small share of the savings achieved. In the case of the school, this means that on one boiler alone, a net saving of over £1200 per annum will be achieved.

Peter Torrance, Business Manager at Guildford County comments: "I think the NESS scheme is very attractive, as they guarantee a minimum gas saving of 10%, which more than covers their service fee. They also make a commitment that if the guaranteed saving isn't met in the 28-day trial period after the equipment is installed, then they will take the equipment out and walk away. In fact, the savings during that period varied between 17.86% and 25% and so we were more than pleased to confirm the contract."

"The savings we make on energy can now be put to good use elsewhere within the school, to the benefit of our students' education," he adds.

NESS Share™ managed service programmes are zero cost from day one - they enable savings to be made immediately, with an initial start-up fee free period.

Cliff Winckless, Managing Director of NESS UK Limited is delighted with the results achieved at Guildford County School. "We only provide energy saving managed services where we are sure they will deliver net savings for our customers. Every

product supplier has to meet our APTNess™ selection criteria that underwrites those savings. The School is a prime example of how to cut fuel costs and just pay out of savings.”

Energy saving technologies made available under a NESS Share™ programme have to meet the strict APT (Approved Product Technology) Ness selection criteria. This includes proven product reliability, a minimum savings capability, an acceptable proof of savings methodology, a maintenance policy to ensure minimum downtime, and an easily available user support capability. In addition, unless specifically agreed, the customer should always net 50% or more of savings achieved.

For further information contact

Tim Wickes Sales and Marketing NESS UK Limited

twickes@ness.uk.net

Mob: 07958933094

Peter Torrance Business Manager, Guildford County School

ptorrance@guildfordcounty.surrey.sch.uk

Tel: 01483 504 089

John Ord Sales and Marketing Director, Dynamic Energy Products Limited

johnrord@btinternet.com

Mob: 07769711791

NESS UK Limited

NESS UK Limited was formed in 2009 to work with energy saving equipment suppliers in the development and application of managed services for both the private and public sectors. Its focus is to accelerate energy saving by eliminating the need for capital budgets and making equipment available on subscription.

Dynamic Energy Products Limited

Dynamic Energy Products Limited is a NESS APTNess™ approved supplier. The Company focuses on upgrading existing plant-rooms with technologies that deliver measurable and cost justifiable savings. The lead product in this area is its Dynamic Burner Management Unit (DBMU)

Reductions in fuel consumption for gas and oil heating are difficult to prove under like-for-like conditions, but Dynamic Energy is committed to providing proof of savings on each installation through a 'Savings Report' that is downloaded from the DBMU. This is particularly valuable for customers with multiple sites. The Company's approach to proof of savings is underlined by guaranteeing a minimum of 10% saving. If after 28 days, such savings have not been achieved, the Company will remove its equipment at no cost to the customer. Needless to say, with over 6000 units installed over the past 5 years, not one has failed to meet the minimum savings guarantee.

Dynamic Energy's technology are compatible with other existing controls such as Building Management Systems or Sequencers. They can be used with gas or oil heating and hot water boilers, stored hot water systems, warm air gas or oil heaters.